

**REAL ESTATE FOCUS - CONTINUED****Avery-Hess offering free homebuyers' seminars**

In an effort to help potential home buyers understand a shifting housing market, Avery-Hess, Realtors is stepping up to the plate, hosting a series of monthly Home Buyer Seminars to encourage everyone in the Prince William community to learn about home "shopping," "budgeting," "mortgage financing," and all the necessary steps to owning a home.

"The Home Buyer Seminars that our agents are hosting are a great way for everyone in the community, regardless of financial status, to learn about how they can own their own home. We are proud of our agents' efforts to walk first-time, or fifth-time home buyers through the process. There is always something new to learn that can make owning a home more attainable," stated company president Scott Avery.

This month's seminar will be held on Saturday, February 25 from 2-4 p.m.

at the Dale City Rec Center, and will be hosted by prominent speakers in the local real estate and mortgage market. Attendees will receive a packet of budget worksheets, an affordability analysis, copies of common contracts used today, and free credit review and approval from Choice Mortgage, LLC. Interested parties can reserve a seat by calling 703-492-2911, ext. 330.

For more information, contact Jim Evans at 703-494-0913 or JEvans@averyhess.com.

**Giancola and Farrell join Re/Max Regency office**

Re/Max Regency in Warrenton recently announced the addition of two new sales associates, Linda Giancola and Melissa Farrell.

Giancola said she joined the office because she wanted to "offer my clients the resources available to help market their home and help buyers find the home of their dreams."

Giancola can be reached at the

office, 540-341-8933

Farrell said she and her husband had worked with Re/Max Regency on three separate transactions, and was impressed. "When it came time for me to find a place to hang my hat, I felt I had no choice but to join Re/Max Regency."

Farrell can be reached at the office, 540-341-3059.

Re/Max Regency is located in Warrenton at 221 Broadview Avenue; phone 540-341-1000.

**Zonta Club sponsoring scholarship for women**

The Young Women in Public Affairs Award, sponsored by Zonta International and the local *Zonta Club of Prince William County*, recognizes young women who are active in the volunteer community and are committed to the advancement of the status of women.

The winner of the local award will receive a \$2,000 scholarship and the opportunity to advance to the District and

International levels.

All young women 21 years of age or younger currently enrolled in a secondary school are eligible to apply. Application deadline is March 24th, 2006.

For information or questions, please email the Scholarship Chair, Kathie Ballard at [kballard@aol.com](mailto:kballard@aol.com) or call 703-216-6124.

An application is also available at <http://www.zontaprincewilliam.org/scholarships.htm>.

Any application received without all requirements will not be considered.

**Regional Weichert offices name top agents**

Tom Beames, branch manager of *Weichert, Realtors' Springfield Office*, announced that Ricardo Bolanos has been honored for his achievements in January.

Bolanos earned the honors of top pro-

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